

New Hampshire Occupational Employment & Wages - 2007

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	34,530	\$10.40	\$22.05	\$16.84	\$27.88
Management Occupations	11-0000	1,960	\$25.25	\$45.17	\$39.88	\$55.13
Chief Executives	11-1011	200	\$35.55	\$67.23	\$65.21	\$83.07
General and Operations Managers	11-1021	250	\$23.05	\$45.64	\$38.82	\$56.92
Marketing Managers	11-2021	50	\$25.43	\$44.29	\$36.84	\$53.71
Sales Managers	11-2022	50	\$36.50	\$59.86	\$57.54	\$71.55
Administrative Services Managers	11-3011	40	\$28.28	\$39.47	\$36.40	\$45.07
Computer and Information Systems Managers	11-3021	130	\$34.56	\$45.46	\$43.35	\$50.92
Financial Managers	11-3031	210	\$27.06	\$40.81	\$37.13	\$47.67
Compensation and Benefits Managers	11-3041	30	\$30.94	\$39.40	\$36.15	\$43.65
Industrial Production Managers	11-3051	40	\$27.92	\$38.46	\$39.00	\$43.74
Purchasing Managers	11-3061	30	\$27.58	\$39.37	\$39.33	\$45.27
Construction Managers	11-9021	50	\$30.09	\$33.94	\$33.75	\$35.86
Education Administrators, Elementary and Secondary School	11-9032	60	\$65,131	\$79,691	\$78,574	\$86,970
Engineering Managers	11-9041	50	\$32.93	\$51.52	\$50.76	\$60.81
Food Service Managers	11-9051	100	\$18.16	\$23.97	\$21.15	\$26.88
Postmasters and Mail Superintendents	11-9131	30	\$16.57	\$24.34	\$26.13	\$28.23
Managers, All Other	11-9199	190	\$25.60	\$43.56	\$37.94	\$52.54
Business and Financial Operations Occupations	13-0000	1,450	\$15.99	\$29.58	\$22.48	\$36.37
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	70	\$17.53	\$24.45	\$24.87	\$27.91
Cost Estimators	13-1051	30	\$15.73	\$22.44	\$22.76	\$25.80
Employment, Recruitment, and Placement Specialists	13-1071	60	\$13.28	\$20.71	\$19.27	\$24.42
Training and Development Specialists	13-1073	30	\$15.87	\$21.98	\$21.52	\$25.03
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	50	\$18.83	\$25.84	\$25.59	\$29.35
Management Analysts	13-1111	NP	#	\$85.28	#	#
Business Operations Specialists, All Other	13-1199	640	\$14.56	\$22.91	\$20.33	\$27.09
Accountants and Auditors	13-2011	150	\$18.36	\$22.56	\$21.38	\$24.65
Financial Analysts	13-2051	40	\$25.27	\$42.87	\$49.35	\$51.68
Loan Officers	13-2072	50	\$20.53	\$25.11	\$22.94	\$27.40
Financial Specialists, All Other	13-2099	50	\$18.54	\$28.84	\$27.91	\$34.00
Computer and Mathematical Occupations	15-0000	1,230	\$20.78	\$41.03	\$33.45	\$51.14
Computer and Information Scientists, Research	15-1011	NP	\$35.94	\$42.06	\$39.39	\$45.11
Computer Programmers	15-1021	140	\$23.57	\$32.90	\$33.10	\$37.57

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

New Hampshire Occupational Employment & Wages - 2007

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Computer Software Engineers, Applications	15-1031	310	\$32.20	\$66.22	\$56.77	\$83.25
Computer Support Specialists	15-1041	200	\$16.37	\$22.23	\$21.89	\$25.17
Computer Systems Analysts	15-1051	80	\$21.42	\$32.00	\$31.06	\$37.30
Database Administrators	15-1061	40	\$12.91	\$23.65	\$20.34	\$29.02
Network and Computer Systems Administrators	15-1071	80	\$22.65	\$30.65	\$30.85	\$34.65
Network Systems and Data Communications Analysts	15-1081	NP	\$16.69	\$27.15	\$28.23	\$32.37
Architecture and Engineering Occupations	17-0000	790	\$15.32	\$26.83	\$23.75	\$32.59
Civil Engineers	17-2051	40	\$24.57	\$36.46	\$35.26	\$42.41
Electrical Engineers	17-2071	40	\$21.89	\$31.66	\$32.63	\$36.55
Industrial Engineers	17-2112	40	\$25.77	\$33.48	\$34.21	\$37.33
Mechanical Engineers	17-2141	150	\$24.54	\$35.17	\$33.24	\$40.48
Engineers, All Other	17-2199	50	\$24.17	\$35.01	\$34.02	\$40.43
Electrical and Electronic Engineering Technicians	17-3023	90	\$16.49	\$20.86	\$20.78	\$23.03
Mechanical Engineering Technicians	17-3027	30	\$19.29	\$22.83	\$22.01	\$24.60
Engineering Technicians, Except Drafters, All Other	17-3029	40	\$11.34	\$20.08	\$19.62	\$24.45
Life, Physical, and Social Science Occupations	19-0000	660	\$15.98	\$26.73	\$23.50	\$32.11
Physical Scientists, All Other	19-2099	50	\$28.60	\$41.45	\$41.76	\$47.87
Clinical, Counseling, and School Psychologists	19-3031	NP	\$24.40	\$29.99	\$27.53	\$32.79
Community and Social Services Occupations	21-0000	340	\$10.70	\$19.27	\$18.75	\$23.55
Educational, Vocational, and School Counselors	21-1012	80	\$18.76	\$25.50	\$25.55	\$28.87
Child, Family, and School Social Workers	21-1021	NP	\$18.79	\$20.45	\$20.64	\$21.28
Social and Human Service Assistants	21-1093	110	\$8.70	\$11.75	\$10.89	\$13.27
Community and Social Service Specialists, All Other	21-1099	NP	\$11.93	\$16.47	\$14.87	\$18.74
Legal Occupations	23-0000	60	\$18.29	\$28.16	\$21.49	\$33.08
Lawyers	23-1011	NP	\$21.06	\$34.12	\$27.85	\$40.65
Education, Training, and Library Occupations	25-0000	3,880	\$13.05	\$28.79	\$24.20	\$36.66
Preschool Teachers, Except Special Education	25-2011	NP	\$8.92	\$11.87	\$9.81	\$13.35
Elementary School Teachers, Except Special Education	25-2021	510	\$37,159	\$48,994	\$49,423	\$54,912
Middle School Teachers, Except Special and Vocational Education	25-2022	NP	\$37,130	\$52,170	\$49,156	\$59,690
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	100	\$33,414	\$47,809	\$48,405	\$55,008

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

New Hampshire Occupational Employment & Wages - 2007

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Teachers and Instructors, All Other	25-3099	130	\$10.64	\$21.49	\$13.86	\$26.91
Librarians	25-4021	110	\$13.10	\$22.00	\$20.98	\$26.45
Library Technicians	25-4031	60	\$10.84	\$16.15	\$16.29	\$18.79
Instructional Coordinators	25-9031	40	\$21.36	\$29.33	\$30.77	\$33.33
Teacher Assistants	25-9041	590	\$17,323	\$23,836	\$22,607	\$27,092
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	440	\$13.37	\$23.02	\$21.55	\$27.85
Floral Designers	27-1023	NP	\$12.95	\$13.62	\$13.71	\$13.95
Producers and Directors	27-2012	NP	\$13.32	\$16.90	\$13.84	\$18.69
Public Relations Specialists	27-3031	60	\$21.28	\$28.19	\$29.69	\$31.63
Editors	27-3041	50	\$18.11	\$24.42	\$22.48	\$27.57
Healthcare Practitioners and Technical Occupations	29-0000	3,220	\$19.06	\$35.17	\$30.21	\$43.24
Pharmacists	29-1051	90	\$42.17	\$51.39	\$51.27	\$56.00
Occupational Therapists	29-1122	30	\$22.67	\$28.44	\$29.49	\$31.32
Veterinary Technologists and Technicians	29-2056	NP	\$11.06	\$12.44	\$12.06	\$13.13
Licensed Practical and Licensed Vocational Nurses	29-2061	180	\$15.97	\$18.58	\$18.61	\$19.88
Medical Records and Health Information Technicians	29-2071	130	\$12.93	\$17.51	\$16.88	\$19.80
Healthcare Support Occupations	31-0000	1,030	\$11.33	\$13.86	\$13.76	\$15.11
Nursing Aides, Orderlies, and Attendants	31-1012	690	\$11.06	\$13.33	\$13.48	\$14.47
Dental Assistants	31-9091	50	\$14.37	\$17.59	\$16.63	\$19.20
Medical Transcriptionists	31-9094	30	\$14.12	\$15.65	\$15.84	\$16.42
Healthcare Support Workers, All Other	31-9099	60	\$12.15	\$15.42	\$14.84	\$17.04
Protective Service Occupations	33-0000	390	\$11.08	\$16.38	\$15.43	\$19.04
Police and Sheriff's Patrol Officers	33-3051	90	\$13.42	\$16.80	\$16.60	\$18.48
Security Guards	33-9032	100	\$11.70	\$13.97	\$13.74	\$15.11
Food Preparation and Serving-Related Occupations	35-0000	2,490	\$7.05	\$11.13	\$10.28	\$13.17
Chefs and Head Cooks	35-1011	NP	\$10.81	\$17.39	\$18.43	\$20.69
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	210	\$13.09	\$17.71	\$16.97	\$20.02
Cooks, Institution and Cafeteria	35-2012	140	\$9.52	\$13.78	\$14.07	\$15.91
Cooks, Restaurant	35-2014	160	\$9.12	\$10.89	\$10.80	\$11.78
Cooks, Short Order	35-2015	NP	\$10.34	\$13.38	\$13.42	\$14.91
Food Preparation Workers	35-2021	220	\$7.60	\$10.21	\$9.79	\$11.51

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

New Hampshire Occupational Employment & Wages - 2007

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Bartenders	35-3011	130	\$6.88	\$9.43	\$8.55	\$10.70
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	260	\$7.06	\$9.95	\$10.04	\$11.39
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$7.65	\$10.90	\$10.15	\$12.54
Waiters and Waitresses	35-3031	460	\$6.40	\$9.40	\$7.03	\$10.89
Food Servers, Nonrestaurant	35-3041	180	\$8.30	\$10.73	\$10.67	\$11.93
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	90	\$6.27	\$9.10	\$7.99	\$10.51
Dishwashers	35-9021	130	\$6.73	\$8.93	\$8.61	\$10.04
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	60	\$8.12	\$10.44	\$9.72	\$11.60
Building & Grounds Cleaning & Maintenance Occupations	37-0000	1,420	\$9.14	\$13.07	\$12.35	\$15.03
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	70	\$16.26	\$20.91	\$20.75	\$23.24
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	790	\$9.27	\$12.56	\$12.21	\$14.20
Maids and Housekeeping Cleaners	37-2012	360	\$9.54	\$12.72	\$12.30	\$14.30
Landscaping and Groundskeeping Workers	37-3011	180	\$8.00	\$11.70	\$9.88	\$13.55
Personal Care and Service Occupations	39-0000	420	\$7.63	\$11.91	\$10.41	\$14.04
Child Care Workers	39-9011	100	\$7.40	\$9.56	\$8.93	\$10.64
Fitness Trainers and Aerobics Instructors	39-9031	90	\$8.63	\$12.58	\$9.60	\$14.55
Recreation Workers	39-9032	70	\$8.30	\$12.97	\$11.51	\$15.30
Sales and Related Occupations	41-0000	3,720	\$8.14	\$14.05	\$10.60	\$17.01
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	360	\$12.03	\$16.38	\$15.14	\$18.55
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	60	\$18.63	\$36.60	\$31.46	\$45.59
Cashiers	41-2011	1,370	\$8.27	\$9.91	\$9.92	\$10.73
Counter and Rental Clerks	41-2021	130	\$6.94	\$9.94	\$9.03	\$11.44
Parts Salespersons	41-2022	40	\$9.13	\$12.63	\$12.15	\$14.38
Retail Salespersons	41-2031	1,270	\$7.79	\$10.62	\$9.31	\$12.02
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	160	\$16.48	\$33.44	\$29.82	\$41.92
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	140	\$15.82	\$26.61	\$21.24	\$32.01
Sales Engineers	41-9031	30	\$24.47	\$34.68	\$31.82	\$39.79

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour.
For these occupations, annual salaries are displayed instead of hourly wage.

New Hampshire Occupational Employment & Wages - 2007

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Office and Administrative Support Occupations	43-0000	5,380	\$11.19	\$15.79	\$15.18	\$18.09
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	440	\$16.63	\$21.68	\$21.08	\$24.20
Switchboard Operators, Including Answering Service	43-2011	NP	\$11.18	\$12.46	\$12.75	\$13.11
Bill and Account Collectors	43-3011	30	\$14.60	\$16.22	\$16.09	\$17.03
Billing and Posting Clerks and Machine Operators	43-3021	170	\$12.64	\$15.12	\$15.09	\$16.36
Bookkeeping, Accounting, and Auditing Clerks	43-3031	460	\$11.68	\$15.88	\$15.84	\$17.98
Payroll and Timekeeping Clerks	43-3051	50	\$13.99	\$16.88	\$16.81	\$18.33
Tellers	43-3071	120	\$10.85	\$12.31	\$12.31	\$13.04
Customer Service Representatives	43-4051	370	\$10.74	\$15.42	\$14.92	\$17.77
Hotel, Motel, and Resort Desk Clerks	43-4081	50	\$8.35	\$10.42	\$10.32	\$11.45
Library Assistants, Clerical	43-4121	60	\$8.02	\$11.12	\$10.90	\$12.67
Order Clerks	43-4151	40	\$10.68	\$14.53	\$14.59	\$16.46
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	50	\$11.77	\$16.47	\$16.08	\$18.81
Receptionists and Information Clerks	43-4171	220	\$9.83	\$12.35	\$12.12	\$13.61
Information and Record Clerks, All Other	43-4199	60	\$9.43	\$14.90	\$14.96	\$17.65
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$13.60	\$16.20	\$16.17	\$17.49
Postal Service Clerks	43-5051	30	\$17.72	\$20.71	\$21.10	\$22.21
Postal Service Mail Carriers	43-5052	60	\$16.48	\$20.97	\$21.08	\$23.20
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	30	\$10.46	\$13.91	\$12.19	\$15.64
Production, Planning, and Expediting Clerks	43-5061	90	\$15.55	\$20.77	\$20.30	\$23.39
Shipping, Receiving, and Traffic Clerks	43-5071	180	\$10.13	\$12.54	\$11.51	\$13.74
Stock Clerks and Order Fillers	43-5081	390	\$8.74	\$11.97	\$11.40	\$13.58
Executive Secretaries and Administrative Assistants	43-6011	420	\$15.73	\$20.17	\$19.15	\$22.38
Legal Secretaries	43-6012	40	\$14.13	\$17.36	\$17.95	\$18.97
Secretaries, Except Legal, Medical, and Executive	43-6014	270	\$11.18	\$13.99	\$13.81	\$15.40
Computer Operators	43-9011	30	\$14.82	\$17.97	\$17.29	\$19.54
Data Entry Keyers	43-9021	50	\$10.45	\$13.64	\$13.72	\$15.24
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	60	\$10.93	\$13.72	\$12.49	\$15.10
Office Clerks, General	43-9061	590	\$11.81	\$15.40	\$15.20	\$17.20
Office and Administrative Support Workers, All Other	43-9199	180	\$10.38	\$13.14	\$12.71	\$14.50
Farming, Fishing, and Forestry Occupations	45-0000	40	\$8.69	\$12.50	\$12.82	\$14.41
Construction and Extraction Occupations	47-0000	1,230	\$11.32	\$16.86	\$16.32	\$19.62
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	130	\$20.59	\$26.34	\$25.63	\$29.21

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

New Hampshire Occupational Employment & Wages - 2007

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Brickmasons and Blockmasons	47-2021	50	\$10.56	\$13.04	\$12.38	\$14.28
Carpenters	47-2031	210	\$13.29	\$17.71	\$17.24	\$19.90
Construction Laborers	47-2061	120	\$12.17	\$14.64	\$14.28	\$15.88
Operating Engineers and Other Construction Equipment Operators	47-2073	70	\$15.55	\$18.17	\$17.94	\$19.49
Electricians	47-2111	70	\$14.55	\$18.35	\$18.57	\$20.25
Painters, Construction and Maintenance	47-2141	130	\$15.49	\$16.59	\$16.60	\$17.14
Plumbers, Pipefitters, and Steamfitters	47-2152	50	\$18.74	\$22.00	\$22.22	\$23.64
Helpers--Carpenters	47-3012	NP	\$8.16	\$8.54	\$8.35	\$8.72
Highway Maintenance Workers	47-4051	140	\$13.08	\$15.64	\$15.60	\$16.93
Installation, Maintenance, and Repair Occupations	49-0000	1,010	\$13.19	\$18.27	\$17.45	\$20.80
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	60	\$21.69	\$26.93	\$25.58	\$29.55
Automotive Service Technicians and Mechanics	49-3023	140	\$12.42	\$15.20	\$14.74	\$16.59
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	40	\$14.94	\$19.88	\$17.08	\$22.34
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	90	\$16.64	\$20.50	\$20.20	\$22.43
Industrial Machinery Mechanics	49-9041	40	\$14.67	\$19.46	\$19.33	\$21.85
Maintenance and Repair Workers, General	49-9042	260	\$12.64	\$16.69	\$16.60	\$18.71
Telecommunications Line Installers and Repairers	49-9052	NP	\$14.18	\$19.68	\$18.59	\$22.43
Production Occupations	51-0000	2,130	\$10.80	\$15.52	\$14.64	\$17.87
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	200	\$18.36	\$23.36	\$22.45	\$25.87
Team Assemblers	51-2092	180	\$12.37	\$15.05	\$15.25	\$16.39
Cutting, Punching, and Press Machine Setters, Operators and Tenders, Metal and Plastic	51-4031	120	\$10.72	\$13.52	\$13.11	\$14.93
Machinists	51-4041	100	\$13.87	\$18.27	\$17.98	\$20.48
Cabinetmakers and Bench Carpenters	51-7011	30	\$12.40	\$16.42	\$16.75	\$18.43
Sawing Machine Setters, Operators and Tenders, Wood	51-7041	NP	\$12.28	\$14.79	\$14.36	\$16.05
Mixing and Blending Machine Setters, Operators and Tenders	51-9023	NP	\$7.15	\$10.20	\$9.05	\$11.73
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	120	\$10.86	\$14.75	\$15.12	\$16.70
Helpers--Production Workers	51-9198	NP	\$8.18	\$9.08	\$9.04	\$9.52
Transportation and Material Moving Occupations	53-0000	1,230	\$9.86	\$14.63	\$14.32	\$17.01
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	30	\$14.58	\$17.92	\$17.39	\$19.60

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

New Hampshire Occupational Employment & Wages - 2007

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2006 Estimated Employment	June 2007			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	30	\$12.33	\$22.16	\$23.69	\$27.07
Truck Drivers, Heavy and Tractor-Trailer	53-3032	410	\$13.94	\$16.59	\$16.29	\$17.92
Truck Drivers, Light or Delivery Services	53-3033	180	\$9.60	\$14.73	\$13.98	\$17.30
Motor Vehicle Operators, All Other	53-3099	NP	\$8.65	\$9.91	\$10.12	\$10.53
Service Station Attendants	53-6031	NP	\$6.56	\$8.11	\$7.52	\$8.88
Industrial Truck and Tractor Operators	53-7051	40	\$11.37	\$14.79	\$15.76	\$16.50
Cleaners of Vehicles and Equipment	53-7061	30	\$9.94	\$13.73	\$12.86	\$15.64
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	150	\$10.00	\$12.35	\$12.15	\$13.54
Machine Feeders and Offbearers	53-7063	40	\$8.17	\$11.02	\$11.95	\$12.45
Packers and Packers, Hand	53-7064	70	\$8.37	\$11.12	\$10.87	\$12.49
Refuse and Recyclable Material Collectors	53-7081	60	\$9.97	\$11.88	\$11.24	\$12.85

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.